



NEW ACCOUNT FORM

General Information

Account Data:

Date Opened Rep Number Account Number

Title Of Account:

Name Name Name Tax I.D. or Social Security No. Driver's License #, Issue Date, Expiration Date (or other official ID) Date of Birth

Mailing Address:

Street City, State, Zip Home Phone Business Phone Fax Number If Post Office box or drawer used above, must provide street address

Client Profile (for Primary Only)

Employer/Former: Employer Address:

Title/Occupation:

Is Client a U.S. Citizen Resident Alien Non-Resident Alien Complete if non-resident alien: Country Prov.

Spouse's Name: Spouse's D.O.B: Spouse's S.S.#

** For Joint Account, complete "Joint Owner/Associated Person Information" Form

Is client or immediate family member employed by Introducing Firm, another NASD Member, a financial services company, the NASD or other regulator, or the AMEX? Yes No

Is client or immediate family member a director, policy-making officer, or 10% shareholder in any publicly traded company? Yes No

Other Brokerage Accounts? Yes No If "YES" Firm Names:

Related Brokerage Accounts (account numbers):

Table with 9 columns for income and asset brackets and 3 rows for Annual Income, Net Liquid Assets, and Net Worth.

Investment Experience: Stocks Yrs. Bonds Yrs. Mutual Funds Yrs.

Tax Bracket: % Client Signature:

Account Control

Will anyone else have authority over this account? Yes No If NO, provide the following BLB&B documents: Business Continuity Policy Privacy Policy

If Yes, type of POA: Full Limited Discretionary Also, provide the following document: BLA Disclosure Booklet

Name: Is POA investment advisor? Yes No If Yes, did you (RR) recommend POA? Yes No

Client's CPA and Firm:

Is RR registered in client's state of domicile? Yes No Date amended U-4 submitted Manager's approval

Account Coding

Standing Instructions: (CSI) 4C or Dividends (DIV)

Money Market Dividends: Reinvest? Yes No Money Market Sweeps: Cash & Margin Cash Only

Table with 4 columns for Suggested Investment Objectives (IO) A through L.

ACCT Category Cash Dividends Reinvest? Yes No Managed? Yes No

ICON Delivery vs. Payment Accounts Only: DTC # ID Inst. #

Agent Bank # Client # FINS ID #

Approvals

RR Signature Date Manager/Authorized Signature Date